



2026 – 2028 RELATIONSHIP & OPPORTUNITIES ADVANCING DEVELOPMENT (ROAD) PROGRAM

Moses Aito, CPPB
Director
Business Development and Opportunities
Department

INFORMATIONAL SESSION
JULY 31, 2025

AGENDA

Welcome

Remarks

2026-2028 ROAD Program

- Program Overview
- Application Process
- Evaluation & Selection Process
- Schedule
- Frequently Asked Questions (FAQ)
- Q & A
- Adjourn





REMARKS

John H. Martinez-D

BDAC Chairman & President/CEO RHCA



2026-2028 ROAD PROGRAM

Moses Aito
Director, Business Development

North Texas Tollway Authority

Our Mission

❖ **Provide** a safe and reliable toll road system ❖ **Increase** value and mobility options for customers ❖ **Operate** the Authority in a businesslike manner ❖ **Protect** our bondholders ❖ **Partner** to meet our region's growing need for transportation infrastructure

PURPOSE:

Relationships and Opportunities Advancing Development (ROAD) Program

Seeks to promote and facilitate relationships between mentor and protégé businesses to facilitate business opportunities for disadvantaged and small business enterprises (D/SBE) to engage and participate in large contracts with NTTA and other entities in the North Texas region

OBJECTIVES:



Expand business operations



Broaden exposure to larger and more complex contracts



Develop bidding capabilities



Provide innovation and best practice guidance

ROAD PROGRAM OVERVIEW

ROAD PROGRAM ACCOMPLISHMENTS

15

Years of program activity

80

Teams have graduated from program to date

8th

Class or Cohort in session with 15 teams.
2024-2026 program class

2021

IBTTA Business Diversity Award
6 continents, 23 countries, 34 US states

2024

Industry Best Practice Award – DFWMSDC
Buy Those That Buy Us (BTTBU)



ROAD PROGRAM TESTIMONIALS



“The ROAD program opened my eyes to the concerns of the protégé. Being able to serve as a conduit for the protégé to grow capacity and diversify business development was a rewarding experience”



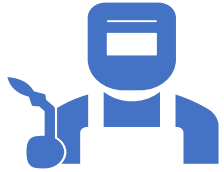
“Our goal was to have a bigger presence in Dallas. Through ROAD, we are working on 3 major contracts in DFW;.....and our overall profit margin has doubled, and we increased in size by 100%”



“Over the years, our partnerships have yielded many successful prime and subconsultant opportunities for all parties with a variety of clients across the country, as well as strong and valued personal relationships”



HOW THE ROAD PROGRAM WORKS



Prime contractors are partnered with selected firms to serve as mentors, in a 2-year voluntary partnership to grow and build capacity.

PARTNERSHIP



The protégé/mentee acquire skills and the relationships to assist their capacity building beyond the scope of the program.

DEVELOPMENT



The protégé gains access to resources and training to build their capacity, strengthen processes and enhance opportunities to perform on larger contracts.

GUIDANCE



The protégé and the mentor participate in seminars, workshops and networking events, which provide opportunities to further build relationships.

NETWORKING



Quarterly reporting helps measure the status of progress toward the goals of the capacity-building plan.

REPORTING

TIMELINE

2008
2028

ROAD Program
Launches

Second ROAD
Class

The second
ROAD class
enrolls 11
teams

Fourth ROAD
Class

The fourth
ROAD class
enrolls 9 teams

Sixth ROAD
Class

The sixth
ROAD class
enrolls 17
teams.


Eighth ROAD
Class

The eighth
class enrolls
15 teams





ROAD NETWORKING MIXERS



ROAD Graduation

NTTA Board, Leadership, Staff, Business Development Advisory Council, past and graduating class participate in a graduation celebration at the successful completion of the 2-year partnership





ELIGIBILITY REQUIREMENTS

PRIME (Mentor)

- ☐ Minimum of 3 years experience as a prime consultant/contractor in transportation or related industries and of good business character
- ☐ Not on the federal list of debarred or suspended contractors
- ☐ Demonstrated commitment to the capacity building program

CONSULTANT (Protege)

- ☐ Minimum of 2 years experience in transportation or related industries and of good business character
- ☐ Not on the federal list of debarred or suspended contractors
- ☐ DBE/SBE certification at the time of application

APPLICATION PROCESS & CHECKLIST

- ✓ 2026 – 2028 ROAD Program Application
- ✓ Proof of D/SBE Certification for Proteges/Mentees
- ✓ Completed Company Profile



COMPANY PROFILE DOCUMENTATION



Brief Cover Letter.



Completed and fully executed 2026 – 2028 ROAD Program Application Page.



Firm Qualifications including description, organization, history and background.



Two Project References including contact information and project scope performed.



Company at Glance – Key Staff information.



- Company profile shall include all the required documentation.
- Please refer to the ROAD Program Application for the page limits.

SUBMITTAL GUIDELINES

1

Completed Application and Company Profile

- Electronic submittal.

2

Application Due Date

- Thursday, September 11, 2025, at 2:00PM Central Time.

3

Email to

- businessdevelopment@ntta.org
- Attention:
Director,
Business Development and Opportunities Department.
NTTA
- Subject Line: 2026-2028 ROAD Program Application

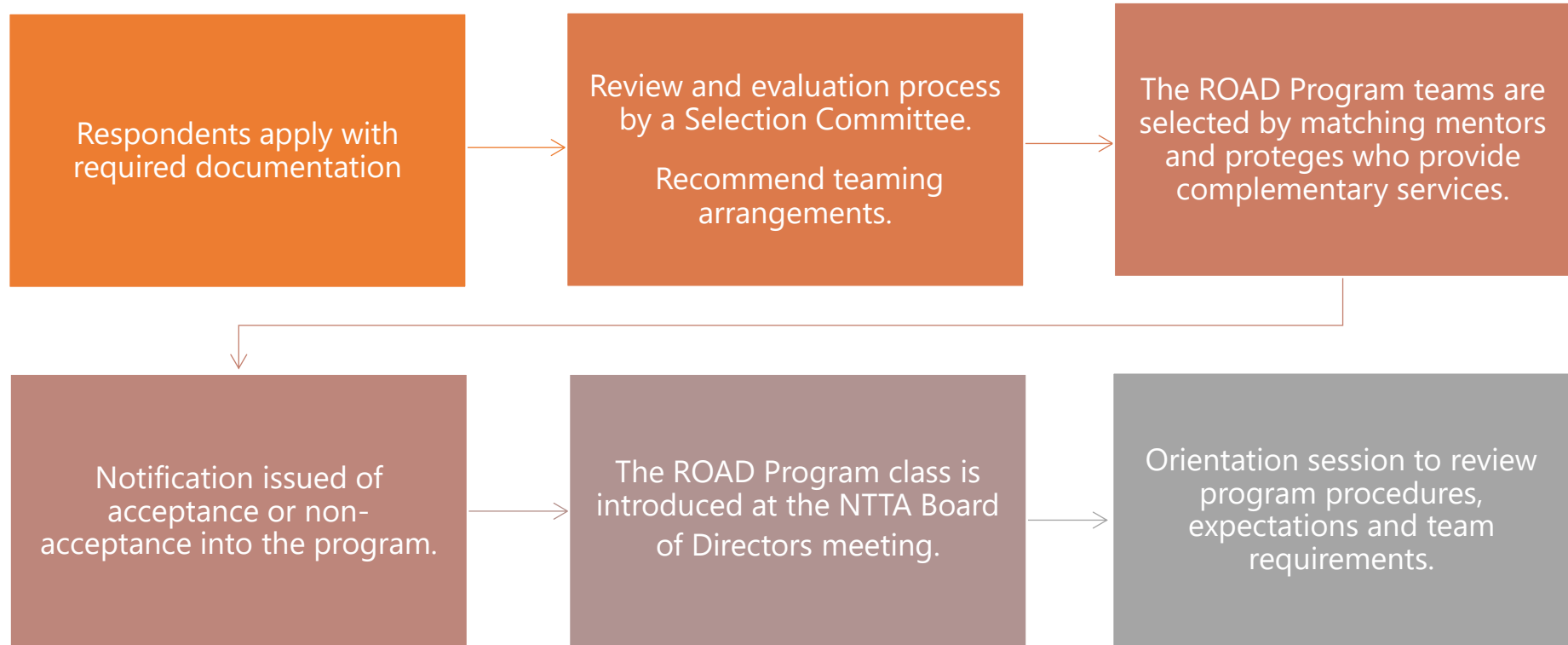
- Late submittals will not be opened nor returned to the submitting firm/individual.
- NTTA requires compliance with the completion and timely delivery of all submittals.

EVALUATION AND SELECTION PROCESS



- Selection is contingent upon the successful negotiation of the ROAD partnerships.
- A copy of the ROAD Program overview, application and Informational session presentation will be available on the ROAD Program webpage on NTTA's website on Tuesday, Aug. 5, 2025.
- The Authority reserves the right to reject any, and all Application and Company Profile, to waive any irregularities in any submissions, to request clarification or additional information from any applicant or third party, as the Authority may determine to be in its best interest. All materials submitted in response to this Application become the property of the Authority and will not be returned. The Authority will not reimburse applicants for any costs or expenses associated with the preparation or submittal of any response to this Application.

THE ROAD TO ROAD



SCHEDULE

- 1 ROAD Application Open: Tuesday, Aug. 5, 2025
- 2 Deadline to submit Questions: Tuesday, September 2, 2025, at 4:00PM
- 3 Application & Required Documents Due: Thursday, September 11, 2025, at 2:00PM
- 4 Application Receipt Notification: Thursday, October 9, 2025
- 5 Selection Process Completed: October – December 2025
(Team Formation & Notifications of Acceptance or Denial)
- 6 2026-28 Class Introduction to NTTA Board: Q1-2026
- 7 Execute Team Agreements, Orientation & Commence Program: Q1-2026

FREQUENTLY ASKED QUESTIONS (FAQ)

What certification agencies does the NTTA recognize?

Accepted DBE/SBE Certification Agencies



Accepted SBE Certifications



I am applying as a consultant (protégé) to the program, and my firm is currently not certified by one of the certifying agencies recognized by NTTA, am I able to apply?

A consultant/protege should be certified by any of the above certification agencies at the time of application submittal.

FREQUENTLY ASKED QUESTIONS (FAQ)

What happens to my firm's documentation if I miss the September 11th deadline for submission into the (2026-2028) ROAD Class?

- Applications and Company Profiles will be accepted until 2:00PM Central Time on Thursday, 09.11.2025.
- Documentation submitted after this date and time will NOT be opened nor returned to the submitting firm/individual and shall be deemed non-responsive.

What happens to my documents if I fail to adhere to NTTA's Application and Company Profile submittal guidelines?

- Applications and Company Profiles submitted without adhering to the Company Profile submittal guidelines will be deemed non-responsive.

If I have participated in NTTA's ROAD Program previously, am I eligible to re-apply to the current ROAD Program class?

- An applicant can only participate once as a consultant/protégé in the ROAD Program and *cannot* re-apply as a consultant. However, the consultant firm may apply as a prime.
- Unless a prime participant is debarred from the ROAD Program by NTTA, primes are encouraged to re-apply in the ROAD Program with the submittal of an application as a prime.

FREQUENTLY ASKED QUESTIONS (FAQ)

If I have provided an application to the previous ROAD Program, will I be required to submit a new application and company profile for consideration for this new class?

- Yes, all applicants who wish to be considered for the 2026-2028 ROAD Program, must apply and submit the required documentations by the due date.

How and when will I be notified regarding my company's submittal?

- Applicants who submit the required documentation by the due date of Thursday, September 11, 2025, at 2:00PM will receive an email acknowledging receipt of their firm's submittal no later than Thursday, October 9, 2025.

If my firm is not selected for the 2026-2028 ROAD Program, when is the next opportunity for entry?

- Once the 2026-2028 ROAD Program commences, the next opportunity for enrollment will be at the conclusion of the 2026-2028 program.
- *New applications* will be available during the *summer of 2027*.

FREQUENTLY ASKED QUESTIONS (FAQ)

If there are additional questions regarding the ROAD Program, who and how should we contact and when will there a response to the inquiries?

- Questions about the ROAD Program must be directed in writing, via e-mail to the Director of Business Development and Opportunities Dept. at: businessdevelopment@ntta.org no later than 4:00 p.m. CST on Tuesday, September 2, 2025.
- Questions will be answered in the order of receipt.



Inquiries and Questions Deadline!

Questions about the ROAD Program or this request for application and company profile submittal should be directed in writing only, via e-mail no later than 4:00 PM CST on Tuesday, September 2, 2025

DEADLINES: Please follow the application schedule and any deadlines. Any change or modifications to the schedule during the application process will be communicated electronically to attendees and posted on the NTTA website. Failure to comply is not the responsibility of the NTTA.

GETTING CONNECTED WITH NTTA



For more information-
vendoroutreach@ntta.org
214-224-2425



Business Opportunities
Stakeholders Session (BOSS)



CIP Professional
Services Workshop

THANK YOU

NTTA



ROAD OUTREACH & INFORMATION SESSION, 07.31.2025: Registration List

No:	Last Name:	First Name:	Company:	Email Address:	Work Phone:	Cell Phone:	Scope of Services offered:
1	Abbasi	Ali	RIVUS Consulting	aabbasi@rivus.us	4432801351		Site/Civil, Env. Engineering, Environmental Services, GIS, PM/CM, Digital Solutions
2	Abbasi	Ahmed	Rivus Consulting	ahmed@rivus.us			
3	Ahmed	Sheharyar	Core CMCI	ahmed@corecmci.com	(214) 810-5532	(630) 290-0803	Construction
4	Beauford	Monae	Signature Tours	contact@tihtours.com	214-856-2243		
5	Becks	Velma	Zealists	becks_velma@yahoo.com	9723886680	9723886680	Consulting Trauma Informed
6	Bentle	Christopher	CEC Corporation	chris.bentle@connectcec.com	4693331627		Land Surveying, Civil Engineering, Structural Engineering, Remote Sensing, Power Engineering, MEP, Geotech.
7	Bookman	Jonathan	Huffines Auto Group	jonathan.bookman@huffines.net	9725387000		Fleet Services
8	Chow	Bianc	CMP	bianca2x@careemp.com	832-483-7389	832-483-7389	Talent Lifecycle (Search, Leadership Development, Outplacement Coaching)
9	Clark	Chris	RIVUS Consulting Inc	cclark@rivus.us	4105301355		Site Civil Engineering/Environmental, GIS/Data Mgmt/Visualization
10	Davis	Jhamal	Accurate Group, Inc.	jdavis@accgi.com	6827578900		Civil and Structural Design & SUE Services
11	Deshmukh	Gaurav	SKYОВI	gd@skyovi.com	2145923281		Information Technology
12	Dhanikonda	Rama	CivTech Inc.	RDhanikonda@civtech.com	480-280-7232	480-280-7232	Transportation planning, engineering and design
13	Drake	Adora	Highspirits Essentials Marketing	adora.drake@highspiritsessentials.com	214.385.6950		Marketing, PR, Communications
14	Estefes	Olga	Crossroads ROW Group, LLC	oestefes@crossroadsrowg.com	2149849919	2149849919	Right of Way Professional Services
15	Ford	Joseph	Dark Star Management	joeford@darkstarcap.net	214-970-4749	856-207-4558	Products and Services for clients in the Traffic Safety, ITS and infrastructure Spaces.
16	Hair	Jacob	McCarthy Partners, LLC	jhair@mccarthypartners.net	972-533-1101		Acquisition, Relocation, Title & Closing, Condemnation Support, Property Mananegment



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No:	Last Name:	First Name:	Company:	Email Address:	Work Phone:	Cell Phone:	Scope of Services offered:
17	Hall	Vanessa	CrossRoads information Technology Group LLC	drvhall@crossroadsitg.com	4693372645	4693372645	AI Data & Compliance, Tech Educational Services, Cybersecurity Services, Program and Project Management
18	Hall	Rickey	Palmer Hall Construction	terrell@palmerhall.com	2148085145	2148085145	Excavation, Paving and Utilities
19	Halliday	Stephanie	HNTB	shalliday@hntb.com	2143173387	2143173387	PMC, GEC, design, construction management, planning, environmental, public engagement/communication, IT, tolling
20	Jeffrey	Sam	DeShazo Group, Inc.	sam.jeffrey@des hazogroup.com	2143806740		Traffic Engineering
21	Johnson	Ameedah	TIH Industries LLC	ameedah@tihindustries.com	2148562243		TIH Industries LLC offers a comprehensive suite of services designed to support real estate investors, entrepreneurs, and community partners
22	Johnson	Mimi	Signature Tours	contact@tights.com	214-856-2243		
23	Kelly	Travis	Freese and Nichols	travis.kelly@freese.com	682-348-3640	214-709-8417	Engineering, Planning, Architecture, Environmental Science, Planning & Construction Services
24	Kemp	Alicia	JP Morgan Chase	alicia.kemp@chase.com	3144775140	3144775140	Business Banking & Lending
25	Maben	Taleisha	Unleashed Productions	LeishaLacarla@yahoo.com	9723571557	3158366987	Tv/film/media
26	Madrid	Marcos	Trustar Surveying LLC	marcos@trustarsurveying.com	9729779587	2146070052	Surveying
27	Mashell	Jason	Michael Baker International	jason.mashell@mbakerintl.com	214-212-4669	214-212-4669	Professional Engineering Services
28	McAllister	Clarence	Fortis Engineers	cmcallister@fortisengineers.us	480-221-9002	480-221-9002	Engineering
29	McDonald	Jeremy	RS&H	jeremy.mcdonald@rsandh.com	9892271213		CEI
30	Mea	Candice	Centurion Planning & Design, LLC	candice@plan.design	8179150897	8179150897	Planning, Design, Engineering, Surveying, Construction Services
31	Meruva	Rajendra	Geotest Engineering, Inc.	Rmeruva@geotesteng.com	4699317055	4699317055	Geotechnical, Environmental, Materials Testing, and Forensics
32	Milburn	Gifton	Plant Daddy Dallas	info@plantdaddydallas.com	2146007416		Commercial landscaping
33	Miller	April	TriVector Consulting	amiller@tri-vector.com	6825535838	6825535838	CEI



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34	Mock	Charley	Freese and Nichols	charley.mock@freese.com	9729746809		Engineering, program/construction management, facilities and environmental services
35	Mohanraj	Rekha	W3global Inc	rekha@w3global.com	9723834595	9723834595	Staffing
36	Nagaraju	Raj	Finovient LLC	raj@finovient.com	214-432-9019	214-642-7252	Consulting and Turnkey Solution Development & Implementation for Tolling (BOS, Roadside & Operations), Mobility, Parking & ATMS solutions
37	Neekhra	Sidd	GeoMET Consultants, LLC	Sidd.neekhra@geometconsultants.com	9726326388	9726326388	Geotechnical Engineering and QA/QC Inspections
38	Ogie	Catherine	Rockhaven Group LLC	Cathyogie@yahoo.com	469-450-1527	469-450-1527	Staffing, training and consulting
39	Oluwadiya	Benjamin	Spann & Associates, LLC	boluwadiya@spannllc.com	414-467-7854		Road Design & Supervision
40	Parker	Brandi	Parker Williams Construction	Info@lpwilliamstrucking.com	9726364060		Concrete
41	Peterson	Daniella	Freese and Nichols	daniella.peterson@freese.com		817-313-5002	
42	Queary	Jeff	Centurion Planning and Design	jeffrey@plan.design	972-200-2806		Survey DBE, HUB, WBE
43	Queary	Jeff	Centurion Planning and Design	jeffrey@plan.design	972-200-2806		Survey DBE, HUB, WBE
44	Rivera	Joshua	HNTB	jkrivera@hntb.com	4698191954		Consultant
45	Rubio	Elmer	OOVO Window Films - Southlake	elmerrubio1@gmail.com	6824723867		Window tinting residential and commercial buildings
46	Salazar	Suzanne	R.M. Chin & Associates	ssalazar@rmchin.com	4692239294		Civil Engineering Design and Construction Services
47	Sanchez	Angel	MAS Consulting Engineers	asanchez@mas-civil.com	8177022422		Civil Design Services Including Roadway, Drainage and Utilities
48	Sipes	Jason	Michael Baker International	jason.sipes@mbakerintl.com	5125176029	5125176029	Full Service Engineering
49	Smith	Darren	CEC	darren.smith@connectcec.com	405-808-9406		Civil Engineering & Surveying
50	Solis	Arlene	RHCA	arlene@regionalhca.org	972-997-1501		NA
51	Spann	Bruce	Spann & Associates, LLC	Bspann@spannllc.com	4147455023	4147455023	Heavy Highway Design and Construction Engineering Inspection Services



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52	Srinivasan	Gayathri	G3 Tech Consultants LLC	gayathri.srinivasan@g3techconsultants.com	732-713-3765		IT Software Consulting
53	Swindell	Brian	HDR Inc.	brian.swindell@hdrinc.com			Full Services AE
54	Tate	Sean	Tate Law Group	sean@tate-legal.com	469-960-6160		Legal Services
55	Townley	Saundra	Eclipse Professional Services LLC	stownley@eps-talent.com	9726857810	4693378734	Staffing
56	Vowels	Greg	Huitt Zollars	gvowels@huitt-zollars.com	214-871-3311 ext. 10137	817-475-8089	
57	Walker	Rhonda	PRS Logistics	info@getprs.com	888-435-8676	817-992-2721	Dirt, Sand, Gravel and Asphalt hauling for Earthwork services
58	White	Sarah	WBCSW	swhite@wbcsouthwest.org			Certification Agency
59	Wilson	Adrian	W3Global Inc.	adrian@w3global.com	469-287-7415		Staffing and Recruiting
60	Witte	Greg	CivTech Inc.	gwitte@civtech.com	(972) 489-8278	(972) 489-8278	Transportation planning, engineering and design
61	Woods	Terry	B12 Consulting	twoods@b12consulting.com	9726723990	9726723990	Technology Consulting Services
62	Zhang	Jie	Civil Solution Services, LLC	JZhang@CivilSolutionServices.com	2144587387		CEI