



DIVERSITY CONNECTION NEWSLETTER

Fostering Inclusion and Celebrating Diversity

July 2016

BUSINESS DIVERSITY ADVISORY COUNCIL

NTTA RELEASES 2015 BUSINESS DIVERSITY RESULTS

FY2015 Attainment

Prime DMWBE Spending	\$ 31,079,992
Subcontracting DMWBE Spending	\$ 19,299,046
Total DMWBE Spending	\$ 50,379,037
Total Agency Contract Spending	\$ 164,756,114
Total DMWBE Attainment	31.0%

At its June board meeting, the North Texas Tollway Authority announced nearly one third of its 2015 contract spending was earned by disadvantaged, minority or women business enterprises. NTTA has surpassed the 30 percent mark the last two years.

Of NTTA's \$165 million in total 2015 contract spending, \$50

million went to D/M/WBE enterprises, resulting in 31 percent attainment.

NTTA also continues to see D/M/WBEs grow and transition from subcontracting into prime contractor roles.

Consisting of business and community leaders, the NTTA Business Diversity Advisory Council helps guide NTTA in its efforts to encourage the participation of D/M/W/SBEs in NTTA contract opportunities.

The group assists NTTA's Business Diversity Department with outreach activity, serves as a primary resource in identifying specific industry groups to target for procurements and helps identify barriers experienced in contracting by D/M/W/SBE programs.

John Martinez-D
Chairman of BDAC
(Dallas County)

Shannon Bettis
(At-Large)

Phyllis Cole
(Collin County)

Cindy Dao
(Collin County)

Kerry Goree
(Denton County)

Ray Martinez
(Denton County)

Trelaine Mapp
(Tarrant County)

Luis Galindo
(Tarrant County)

NTTA SENDS GRADUATING CLASS OUT INTO CONSTRUCTION WORLD

The Relationships and Opportunities Advancing Diversity (ROAD) program class graduated March 24 in the NTTA Boardroom. The class was made up of 14 teams - more than twice the number of NTTA's 2010 pilot program.

ROAD is a voluntary program, aimed at enhancing the capacity of D/M/WBEs and providing guidance to increase industry and technical knowledge.

"In the 2014-16 class EJES, who previously participated in the ROAD Program as

VENDOR REGISTRATION

a protégé, served as a mentor," said NTTA Business Diversity Advisory Council Chairman John Martinez. "That is the ideal path of a ROAD program participant."

The following teams participated in the two-year ROAD program:

AECOM Technical Services, Inc.	ARS Engineers, Inc.
Atkins Inc.	Solaray Engineering, Inc.
Burns & McDonnell Engineering Co., Inc.	Bowman Engineering & Consulting
CDM Smith	Iconic Consultant Group
Freese and Nichols	VRX, Inc.
HDR Engineering, Inc.	SE3, LLC
HNTB Corporation	Multatech Engineering, Inc.
Kellogg Brown & Root Services, Inc.	CAS Consulting & Services, Inc.
Locke Lord / Taylor Law Firm	The Willis Law Group
Brown & Gay Engineers Inc.	Mas-Tek Engineering & Assoc., Inc.
EJES, Inc.	Design Consulting Engineers
Bridgefarmer & Associates	White Hawk Engineering and Design
Jacobs Engineering Group Inc.	Aguirre Roden, Inc.
Mario Sinacola & Sons	LEMCO Construction Services, L.P.

Stay apprised of NTTA opportunities by registering online at NTTA.org. Registering allows your firm to automatically receive emails for NTTA bid opportunities that match your company's registered skill sets by specific commodity codes.

UPCOMING OPPORTUNITIES

Visit NTTA.org to find upcoming opportunities for four industry-specific categories, as well as the construction letting schedule.



CONTACT US

For questions regarding vendor outreach, email VendorOutreach@NTTA.org or call 972-447-3333.

For questions regarding business diversity, email BusinessDiversity@NTTA.org or call 214-461-2007.

For questions regarding all procurements, email bidpurchasing@NTTA.org.

Visit the Business Diversity Department online at NTTA.org for direct access to the NTTA's Diversity Policy, Contractors Compliance Handbook, compliance report forms and other helpful links.

OUTREACH PROGRAMS

VENDOR OUTREACH SYMPOSIUM TRAVELS TO DENTON COUNTY

NTTA hosted its Denton County Vendor Outreach Symposium at the Martin Luther King, Jr. Recreation Center in Denton.



The "Getting to Know You" session at the Denton County VOS is a great way for vendors to gain awareness for their business.

The symposiums are traveling road shows that offer one-stop outreach for

prospective vendors and provide information about contract opportunities for future NTTA procurements. Participants have the opportunity to meet face to face with staff from various NTTA departments.

On Aug. 2, the VOS travels to the North Central Texas Council of Governments at 616 Six Flags Drive, Arlington, TX.

To receive VOS alerts, email VendorOutreach@NTTA.org.



NTTA IN THE COMMUNITY



The U.S. Pan Asian Chamber of Commerce-SW Honors Top Ten Asian Businesses

Women's Business Council - Southwest

Feb. 4

Collin County Governmental Purchasers Forum

Feb. 24

2016 Hard Hat Expo

March 8

Dallas Black Chamber of Commerce, *Excellence in Education*

April 7

NCTRCA, State of the Agency

April 8

DISD, DCCCD and City of Dallas, *Knowledge Is Power Conference*

April 16

Regional Hispanic Contractors Association

June 9

2nd Wednesday Business Chats

Cooperative Inclusion Plan



"Connecting the Dallas-Fort Worth highway transportation providers and contractor associations"

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NTTA attended the 2016 Hard Hat Expo, where more than 700 attendees visited with vendors

A CENTRALIZED WAY TO CONNECT SMALL BUSINESSES

NTTA's Business Diversity department participated in the Cooperative Inclusion Plan (CIP) Construction Workshop March 10. The interactive workshop focused on first-hand strategies for doing business in highway construction contracting.

The CIP represents a network of entities that are committed to facilitating increased diversity participation in highway procurements and providing opportunities for training, mentoring, networking and business development for D/M/W/SBE and HUB firms.



Participants discuss recent trends in roadway construction at CIP workshop





ATTEND A SECOND WEDNESDAY BUSINESS CHAT

D/M/W/SBE business owners who want to work with NTTA or who wish to promote their businesses are encouraged to attend monthly Business Chat Sessions in the NTTA Boardroom.

Sessions provide an informal setting for vendors to meet with key decision-makers at NTTA, share information about their companies and allow NTTA staff to present information to vendors in a manner that is tailored to specific industries.

CONTACT US FOR MORE INFORMATION

Please visit NTTA.org to find upcoming opportunities for all categories, as well as NTTA's construction letting schedule. For questions regarding all NTTA procurements, [email the Procurement Department](#).

Should you have any questions or comments, we welcome your call or email. You may contact the NTTA Business Diversity Department at (214) 461-2007 or email vendoroutreach@NTTA.org.

NTTA's Business Diversity Team
North Texas Tollway Authority

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